

## Due Diligence Packet 2024

Enclosed is a due diligence review on all our allocation and strategies.

### Strategies

EWM manages 6 key strategies listed below:

Equity	Fixed Income
Focused Stock	Strategic Bonds
US Stock	Core Bonds
US Stock Dividend	
International Stock	

### Allocations

EWM combines the above strategies to create diversified allocations for client accounts:

Total Return Focused	Income Focused
Total Return X	Income V
Total Return IX	Income IV
Total Return VIII	Income III
Total Return VII	
Total Return VI	

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## **Strategy and Allocation Objectives**

Meet clients desired outcomes in alignment with comprehensive planning and risk tolerance.

## **Investment Approach**

- The present value of any investment is the sum of all its expected future cash flows discounted at some interest rate.
- Cash flow growth drives investment value over time. Investors willingness or lack thereof to pay for the cash flow and growth is what drives investor returns over time.
- Buying more shares and subsequent cash flows during declines (buying lower) and reducing your average entry price is a powerful mathematical tool for long term success.
- Trimming winners during high appreciation and rotating assets to purchase higher cash flows creates significant advantage over standard index or buy and hold strategies.
- Proper portfolio diversification and concentration enables more focused selection to impact and customize portfolio characteristics for intended outcome.
- Investing is taking ownership; decisions should be made looking out over 3, 5, 10+ year periods.
- Time is our biggest advantage and as such we generally aim to own great companies at a fair price rather than mediocre companies at an amazing price. In this way we aim to make sure our investments can thrive through good and bad times.



## **Portfolio Strategies**

Focused Stock US Stock US Stock Dividend International

Strategic Bonds Core Bonds

### Focused Stock (Updated 8/26/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://go.ycharts.com/fund\_contact\_info.

Performance	1M	3M	6M	YTD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2.63%	4.82%	10.68%	17.91%	27.37%	6.27%	14.17%		13.15%
Benchmark	3.46%	5.36%	10.66%	15.79%	26.41%	6.56%	12.95%	9.28%	8.38%
							*Fi	gures are a	nnualized.
<b>T</b> . I <b>D</b> .	0044 0047		0047				4 0000		VTD

Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Model Portfolio				24.30%	-7.60%	32.91%	18.95%	18.44%	-28.51%	41.90%	17.91%
Benchmark	4.71%	-1.84%	8.48%	24.62%	-8.93%	27.30%	16.82%	19.04%	-17.96%	22.81%	15.79%

Fundamentals	
Distribution Yield	1.38%
Dividend Yield	1.38%
Weighted Avg PE	21.90
Weighted Avg P/S	4.304
Weighted Med ROE	32.56%
Yield to Maturity	-
Effective Duration	
Average Coupon	5.35%
Avg Credit Qual Scr	-
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Total Stock Market ETF	14.75%
Berkshire Hathaway Inc	9.43%
Alphabet Inc	9.18%
Vanguard Federal Money Market Investor	8.70%
Amazon.com Inc	8.17%
Meta Platforms Inc	8.08%
Markel Group Inc	7.69%
PayPal Holdings Inc	7.67%
Diamond Hill Investment Group Inc	5.64%
Apple Inc	4.97%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	9.65%
Alphabet Inc	9.41%
Amazon.com Inc	8.66%
Meta Platforms Inc	8.37%
Markel Group Inc	7.70%
PayPal Holdings Inc	7.69%
Apple Inc	5.86%
Diamond Hill Investment Group Inc	5.64%
Nexstar Media Group Inc	4.55%
Burford Capital Ltd	4.37%

Region Exposure	
Americas	95.57%
North America	95.56%
Latin America	0.00%
Greater Europe	4.42%
United Kingdom	0.01%
Europe - Developed	0.05%
Europe - Emerging	-
Africa and Middle East	0.00%
Greater Asia	0.01%
Japan	-
Australasia	-
Asia - Developed	0.01%
Asia - Emerging	0.00%
Stock Style Exposure	

#### Stock Style Exposure

Large Cap Value	6.51%
Large Cap Blend	32.66%
Large Cap Growth	31.92%
Mid Cap Value	0.96%
Mid Cap Blend	9.82%
Mid Cap Growth	0.82%
Small Cap Value	16.40%
Small Cap Blend	0.54%
Small Cap Growth	0.36%
	Large Cap Blend     Large Cap Growth     Mid Cap Value     Mid Cap Blend     Mid Cap Growth     Small Cap Value     Small Cap Blend

#### **Bond Credit Quality Exposure**

٠	AAA	0.00%
٠	AA	0.00%
•	Α	0.00%
٠	BBB	0.00%
•	BB	0.00%
•	В	0.00%
٠	Below B	0.00%
٠	Not Rated	0.00%

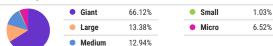
The focused stock strategy seeks to achieve long-term capital growth. The fund typically invests in a focused portfolio of 8 - 15 common stocks. Generally more than 60% of the holdings, in the Adviser's opinion, have a long-term sustainable competitive advantage and economic moat. The remainder might be purchased for a large discount to fair value or risk reduction purposes. Adviser will from time to time hold more cash like instruments (often 5-20%) or compliment holdings with general passive index exposure as it looks for opportunity. It is an aggressive and non-diversified strategy.

#### Benchmark: MSCI ACWI Advisory Fee Quarterly, 0.50% Rebalanc

ce Frequency: Annually	Expense Ratio 0.01%

Asset Allocation	% Net	% Long	% Short
Cash	7.38%	7.38%	0.00%
Stock	91.25%	91.25%	0.00%
Bond	1.37%	1.37%	0.00%
Convertible	0.00%	0.00%	0.00%
Preferred	0.00%	0.00%	0.00%
Other	0.00%	0.00%	0.00%

#### **Market Capitalization**



#### Bond Sector Exposure

Government	37.99%	Municipal	0.00%
Corporate	0.00%	Cash	62.01%
Securitized	0.00%	Derivative	0.00%

#### Stock Sector Exposure

Basic Materials	0.36%
<b>Communication Services</b>	25.21%
Consumer Cyclical	10.62%
Consumer Defensive	0.89%
Energy	0.62%
Financial Services	40.22%
Healthcare	6.34%
Industrials	1.49%
Real Estate	0.46%
Technology	13.40%
Utilities	0.39%

#### **Bond Maturity Exposure**

Short Term (<1 Year)			96.72%
Intermediate (1-10 Years)			3.28%
Long Term (>10 Years)			0.00%
Risk	ЗҮ	5Y	10Y
Beta	0.9791	1.024	-
Standard Deviation	17.69%	20.06%	-
Historical Sharpe Ratio	0.1879	0.5335	-
Max Drawdown	37.28%	37.28%	-
VaR 5%	2.11%	2.31%	-
Historical Sortino	0.2799	0.5909	-
Alpha	2.652	3.540	

## US Stocks (Updated 8/26/2024)



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Performance	1M	3M	6M	YTD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2.41%	5.03%	10.68%	17.41%	27.21%	6.06%	14.12%		11.79%
Benchmark	3.46%	5.36%	10.66%	15.79%	26.41%	6.56%	12.95%	9.28%	8.38%
							*F	igures are	annualized.

Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Model Portfolio		0.00%	6.82%	21.35%	-8.29%	30.75%	17.40%	19.01%	-19.51%	27.88%	17.41%
Benchmark	4.71%	-1.84%	8.48%	24.62%	-8.93%	27.30%	16.82%	19.04%	-17.96%	22.81%	15.79%

Fundamentals	
Distribution Yield	1.43%
Dividend Yield	1.43%
Weighted Avg PE	25.40
Weighted Avg P/S	4.695
Weighted Med ROE	31.84%
Yield to Maturity	
Effective Duration	
Average Coupon	5.35%
Avg Credit Qual Scr	-
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Total Stock Market ETF	14.28%
Vanguard Small-Cap Value ETF	6.00%
Berkshire Hathaway Inc	5.41%
Amazon.com Inc	4.65%
Alphabet Inc	4.60%
Vanguard Federal Money Market Investor	4.48%
Vanguard Small-Cap Growth ETF	4.09%
Markel Group Inc	4.03%
Meta Platforms Inc	3.69%
PayPal Holdings Inc	3.54%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	5.62%
Amazon.com Inc	5.12%
Alphabet Inc	4.87%
Apple Inc	4.09%
Markel Group Inc	4.03%
Meta Platforms Inc	3.97%
PayPal Holdings Inc	3.56%
Microsoft Corp	3.34%
Diamond Hill Investment Group Inc	3.21%

Region Exposure	
Americas	91.04%
North America	91.00%
Latin America	0.03%
Greater Europe	6.51%
United Kingdom	2.19%
Europe - Developed	2.19%
Europe - Emerging	-
Africa and Middle East	0.01%
Greater Asia	2.45%
Japan	-
Australasia	-
Asia - Developed	2.44%
Asia - Emerging	0.01%
Stook Style Exposure	

#### Stock Style Exposure

	Large Cap Value	18.51%
	Large Cap Blend	19.56%
	Large Cap Growth	29.83%
	Mid Cap Value	1.67%
	Mid Cap Blend	10.56%
	Mid Cap Growth	4.09%
	Small Cap Value	10.30%
	Small Cap Blend	3.30%
	Small Cap Growth	2.17%

#### Bond Credit Quality Exposure

2.95%

٠	AAA	0.00%
٠	AA	0.00%
•	Α	0.00% 0.00% 0.00% 0.00%
٠	BBB	0.00%
٠	BB	0.00%
•	В	0.00%
٠	Below B	0.00%
•	Not Rated	0.00%

The US Stock strategy seeks to achieve long-term diversified growth of capital. The strategy typically invests in a portfolio of 20 - 30 common stocks. The strategy will also generally hold 20-30% in passive etf exposure to compliment its direct equity selections. Generally the bulk of companies, in the Advisers opinion, have a long-term competitive advantage and economic moat. The strategy aims to be well balanced across sectors with exposure to various capitalization size.

Benchmark: MSCI A Rebalance Frequence	nually		Advisory Fee Quarterly, 0.50% Expense Ratio 0.02%			
Asset Allocation			% Net	%	Long	% Shor
Cash			3.99%	;	3.99%	0.00
Stock			95.30%	9	5.30%	0.00
Bond			0.71%	(	0.71%	0.00
Convertible			0.00%	(	D.00%	0.00
Preferred			0.00%	(	D.00%	0.00
Other			0.00%		0.00%	0.00
Market Capitaliza	ation					
	٠	Giant	62.91%	•	Small	6.889
	٠	Large	14.84%	•	Micro	4.749
	٠	Medium	10.63%			
Bond Sector Expo	osure					
	٠	Government	37.99%	•	Municipal	0.00%
	٠	Corporate	0.00%	•	Cash	62.01%
	٠	Securitized	0.00%	•	Derivative	0.009
Stock Sector Exp	osur	9				
Basic Materials						0.82
Communication Ser	vices					12.16
Consumer Cyclical						14.089
Consumer Defensiv	е					3.499
Energy						1.109
Financial Services						29.029
Healthcare						10.619
Industrials						6.48
Real Estate						1.25
Technology						20.33
Utilities						0.65
Bond Maturity Ex	posu	re				
Short Term (<1 Year	r)					96.729
Intermediate (1-10	Years	)				3.28
Long Term (>10 Yea	ars)					0.009
Risk				3Y	5Y	10
Beta				0.9872	1.032	
Standard Deviation				15.62%	19.03%	
Historical Sharpe Ra	atio			0.1816	0.5492	

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Max Drawdown

**Historical Sortino** 

VaR 5%

Alpha

Elevance Health Inc

28.80%

1.75%

0.291

2.159

33.26%

1.87%

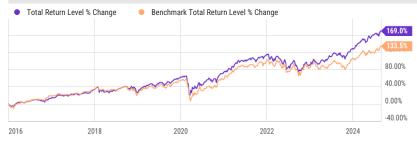
0.6168

3.234

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## US Stock Dividend (Updated 8/26/2024)



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Performance	1M	3M	6M	YTD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2.36%	5.24%	11.78%	18.16%	26.26%	9.47%	13.40%		12.10%
Benchmark	2.28%	5.90%	10.41%	13.76%	21.47%	7.03%	11.31%	8.77%	11.71%
*Figures are annualized.									

**Total Returns** 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 YTD -- 0.00% 12.36% 17.51% -3.61% 26.22% 7.69% 23.56% Model Portfolio -11.21% 19.94% 18.16% Benchmark 13.45% -3.83% 17.34% 13.66% -8.27% 26.54% 2.80% 25.16% -7.54% 11.46% 13.76%

Fundamentals	
Distribution Yield	2.42%
Dividend Yield	2.42%
Weighted Avg PE	24.04
Weighted Avg P/S	4.053
Weighted Med ROE	28.02%
Yield to Maturity	
Effective Duration	
Average Coupon	
Avg Credit Qual Scr	-
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Dividend Appreciation ETF	11.56%
Vanguard High Dividend Yield ETF	10.07%
JPMorgan Equity Premium Income ETF	8.89%
Berkshire Hathaway Inc	4.77%
Markel Group Inc	4.21%
Meta Platforms Inc	3.90%
Alphabet Inc	3.85%
Amazon.com Inc	3.79%
Lockheed Martin Corp	3.56%
Diamond Hill Investment Group Inc	3.42%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	4.83%
Markel Group Inc	4.21%
Meta Platforms Inc	4.04%
Alphabet Inc	3.97%
Amazon.com Inc	3.94%
Lockheed Martin Corp	3.70%
Diamond Hill Investment Group Inc	3.42%

Region Exposure	
Americas	91.99%
North America	91.98%
Latin America	0.02%
Greater Europe	4.79%
United Kingdom	2.12%
Europe - Developed	2.67%
Europe - Emerging	-
Africa and Middle East	
Greater Asia	3.22%
Japan	
Australasia	-
Asia - Developed	3.22%
Asia - Emerging	0.00%
Stock Style Exposure	

	Large Cap Value	33.06%
	Large Cap Blend	25.86%
	Large Cap Growth	22.75%
	Mid Cap Value	1.96%
	Mid Cap Blend	9.44%
	Mid Cap Growth	0.55%
	Small Cap Value	5.93%
	Small Cap Blend	0.37%
	Small Cap Growth	0.09%

#### **Bond Credit Quality Exposure**

3.34%

3 19%

3.16%

٠	AAA	0.00%
٠	AA	0.00%
•	Α	0.00%
٠	BBB	0.00%
٠	BB	0.00%
•	В	0.00%
٠	Below B	0.00%
٠	Not Rated	0.00%

The US Stock Dividend strategy seeks diversified above-market dividend income while still maintaining a long-term capital appreciation balance. The strategy invests primarily in 20 - 30 dividend-paying common stocks with long-term dividend growth potential. The Adviser's security selection process involves prioritizing stocks based on attractive combinations of total return, dividend yield and dividend growth potential. The strategy generally will hold 20-30% in passive etf exposure to compliment its direct equity selections

Benchmark: Russell <sup>-</sup> Return	1000 Value Total	Advisory Fee Quarterly, 0.50%						
Rebalance Frequency	y: Annually	Expense R						
Asset Allocation		% Net	% Long	% Short				
Cash		0.10%	0.10%	0.00%				
Stock		98.72%	98.72%	0.00%				
Bond		0.00%	0.00%	0.00%				
Convertible		1.18%	1.18%	0.00%				
Preferred		0.00%	0.00%	0.00%				
Other		0.00%	0.00%	0.00%				
Market Capitaliza		(7.00)		0				
	<ul> <li>Giant</li> </ul>	67.63%	Small	0.87%				
	Large	20.46%	Micro	3.60%				
	Medium	7.45%						
Bond Sector Expo	sure							
	Government	0.00%	Municipal	0.00%				
	Corporate	0.00%	• Cash	0.00%				
	Securitized	0.00%	Derivative	0.00%				
Stock Sector Expo	osure							
Basic Materials				0.87%				
Communication Serv	ices			10.58%				
Consumer Cyclical				8.57%				
Consumer Defensive				5.56%				
Energy				5.40%				
Financial Services				24.36%				
Healthcare				15.41%				
Industrials				7.26%				
Real Estate				0.24%				
Technology				20.39%				
Utilities				1.36%				
Bond Maturity Exp	osure							
Short Term (<1 Year)				0.00%				
Intermediate (1-10 Y				0.00%				
Long Term (>10 Year	rs)			0.00%				
Dick			2V EV	107				
Risk Beta		0	<b>3Y 5Y</b> 8498 0.8418	10Y				
Standard Deviation			0.0498 0.0418 0.18% 16.47%					
Historical Sharpe Ra	tio		4716 0.6179					
Max Drawdown			.92% 32.28%					
VaR 5%			.92% 52.28%					
Historical Sortino			7257 0.6233					
Alpha		3	3.061 3.685	-				

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Microsoft Corp **Cisco Systems Inc** 

Taiwan Semiconductor Manufactu... Co Ltd

### International



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://go.ycharts.com/fund\_contact\_info.

Performance		1M	3M	6M	YTD	)	1Y*	3Y*	5Y*	10Y*	AT*
Total Return	2.9	97%	2.97%	8.88%	9.54%	6 15.	.36%	0.05%	6.89%		6.54%
Benchmark	4.2	27%	3.98%	9.48%	11.32%	6 21	.18%	3.03%	8.40%	4.86%	5.74%
*Figures are annualized.											nualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD

 Model Portfolio
 - 0.00%
 6.33%
 29.51%
 -15.26%
 21.31%
 12.66%
 8.03%
 -18.24%
 12.17%
 9.54%

 Benchmark
 -3.44%
 -5.25%
 5.01%
 27.77%
 -13.78%
 22.13%
 11.13%
 8.29%
 -15.57%
 16.21%
 11.32%

Fundamentals	
Distribution Yield	2.94%
Dividend Yield	2.94%
Weighted Avg PE	15.59
Weighted Avg P/S	1.316
Weighted Med ROE	14.79%
Yield to Maturity	
Effective Duration	
Average Coupon	-
Avg Credit Qual Scr	-
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard FTSE All-Wid ex-US ETF	31.35%
Vanguard FTSE All-Wid ex-US SmCp ETF	29.54%
Vanguard FTSE Emerging Markets ETF	23.00%
Vanguard Total International Stock ETF	16.11%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Taiwan Semiconductor Manufactu Co Ltd	3.03%
Tencent Holdings Ltd	1.25%
Alibaba Group Holding Ltd	0.72%
Vanguard Market Liquidity Fund	0.71%
Novo Nordisk A/S	0.65%
ASML Holding NV	0.59%
Vanguard Market Liquidity Fund	0.54%
Samsung Electronics Co Ltd	0.47%
Nestle SA	0.42%
Nestle SA	0.4270

Region Exposure	
Americas	11.46%
North America	8.08%
Latin America	3.38%
Greater Europe	34.36%
United Kingdom	7.04%
Europe - Developed	21.35%
Europe - Emerging	1.04%
Africa and Middle East	5.00%
Greater Asia	54.18%
Japan	11.87%
Australasia	3.82%
Asia - Developed	13.74%
Asia - Emerging	24.86%

#### Stock Style Exposure

Large Cap Value	15.67%
Large Cap Blend	21.11%
Large Cap Growth	21.92%
Mid Cap Value	8.12%
Mid Cap Blend	11.01%
Mid Cap Growth	9.38%
Small Cap Value	4.57%
Small Cap Blend	5.63%
Small Cap Growth	2.59%

#### **Bond Credit Quality Exposure**

٠	AAA	0.00%
٠	AA	0.00%
•	Α	0.00%
٠	BBB	0.00%
٠	BB	0.00%
•	В	0.00%
٠	Below B	0.00%
•	Not Rated	0.00%

Diversified International strategy using primarily ETF indices spread across various capitalization and styles. Strategy is generally used to compliment other strategies to achieve select international exposure for long term diversification.

Benchmark: MSCI A Return	CWI Ex USA Total	Advisory Fee Quarterly, 0.50%					
Rebalance Frequen	<b>cy:</b> Annually	Expense Ra	atio 0.08%				
Asset Allocation		% Net	% Long	% Short			
Cash		2.15%	2.87%	0.72%			
Stock		97.68%	97.68%	0.00%			
Bond		0.00%	0.00%	0.00%			
Convertible		0.00%	0.00%	0.00%			
Preferred		0.00%	0.00%	0.00%			
Other		0.16%	0.16%	0.00%			
Market Capitaliz	ation						
	Giant	33.61%	Small	11.88%			
	Large	25.01%	Micro	1.03%			
	Medium	28.47%					
Bond Sector Exp	osure						
	Government	0.00%	Municipal	0.00%			
	Corporate	0.00%	Cash	0.00%			
	Securitized	0.00%	Derivative	0.00%			

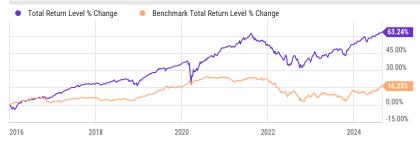
#### Stock Sector Exposure

Basic Materials		8.48%
Communication Services	-	5.47%
Consumer Cyclical		11.16%
Consumer Defensive		5.74%
Energy		5.24%
Financial Services		18.36%
Healthcare		7.52%
Industrials		15.41%
Real Estate		4.43%
Technology		14.93%
Utilities		3.27%

#### **Bond Maturity Exposure**

Intermediate (1-10 Years) 0.0 Long Term (>10 Years) 0.0				
Long Term (>10 Years)         0.0           Risk         3Y         5Y         10           Beta         0.9941         0.9764         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10         10	Short Term (<1 Year)			0.00%
Risk         3Y         5Y         10           Beta         0.9941         0.9764         11           Standard Deviation         15.47%         17.95%         11           Historical Sharpe Ratio         -0.2498         0.1938         11           Max Drawdown         31.00%         34.01%         11           VaR 5%         1.55%         1.61%         11           Historical Sortino         -0.403         0.2257         11	Intermediate (1-10 Years)			0.00%
Beta         0.9941         0.9764           Standard Deviation         15.47%         17.95%           Historical Sharpe Ratio         -0.2498         0.1938           Max Drawdown         31.00%         34.01%           VaR 5%         1.55%         1.61%           Historical Sortino         -0.403         0.2257	Long Term (>10 Years)			0.00%
Standard Deviation         15.47%         17.95%           Historical Sharpe Ratio         -0.2498         0.1938           Max Drawdown         31.00%         34.01%           VaR 5%         1.55%         1.61%           Historical Sortino         -0.403         0.2257	Risk	34	5Y	10Y
Historical Sharpe Ratio         -0.2498         0.1938           Max Drawdown         31.00%         34.01%           VaR 5%         1.55%         1.61%           Historical Sortino         -0.403         0.2257	Beta	0.9941	0.9764	-
Max Drawdown         31.00%         34.01%           VaR 5%         1.55%         1.61%           Historical Sortino         -0.403         0.2257	Standard Deviation	15.47%	17.95%	-
VaR 5%         1.55%         1.61%           Historical Sortino         -0.403         0.2257	Historical Sharpe Ratio	-0.2498	0.1938	-
Historical Sortino -0.403 0.2257	Max Drawdown	31.00%	34.01%	-
	VaR 5%	1.55%	1.61%	-
Alpha -2.890 -1.006	Historical Sortino	-0.403	0.2257	-
	Alpha	-2.890	-1.006	-

## Strategic Bond (Updated 8/26/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://go.ycharts.com/fund\_contact\_info.

Performance		1M	3M	6M	YTD	)	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	1	1.34%	3.38%	5.12%	7.13%	6 10	.87%	1.01%	4.60%		5.82%
Benchmark	:	2.75%	5.30%	5.54%	3.53%	6 8	.80% ·	1.89%	0.11%	1.71%	4.37%
	*Figures are annualized.										ualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Madel Dertfelie		0.00%	6 70%	10 67%	0.10%	14 20%	10 52%	2.01%	10.01%	10.00%	7 1 2 %

Model Portfolio		0.00%	6.79%	10.67%	0.19%	14.39%	10.53%	2.01%	-10.01%	10.88%	7.13%
Benchmark	5.97%	0.55%	2.65%	3.54%	0.01%	8.72%	7.51%	-1.54%	-13.01%	5.53%	3.53%

Fundamentals	
Distribution Yield	6.71%
Dividend Yield	6.71%
Weighted Avg PE	
Weighted Avg P/S	
Weighted Med ROE	
Yield to Maturity	7.53%
Effective Duration	3.014
Average Coupon	6.13%
Avg Credit Qual Scr	13.01
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard High-Yield Corporate Adm	26.55%
PIMCO Corporate & Income Oppority Fds	24.63%
PIMCO Income Insti	24.52%
Lord Abbett Short Duration Income I	24.29%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
PIMCO Short Term Floating NAV Pruments	3.38%
Federal National Mortgage AssociAY-2054	2.70%
Federal National Mortgage Association 6%	2.60%
Overnight Index Swap General Security	1.80%
Federal National Mortgage AssociAY-2054	1.63%
PIMCO Short-Term Floating NAV P.lio III	1.25%
Federal National Mortgage Associon 6.5%	1.13%
Overnight Index Swap General Security	0.97%
AmSurg Corp	0.88%
Wesco Aircraft Holdings Inc 10.5%OV-2026	0 79%

Region Exposure	
Americas	86.99%
North America	83.09%
Latin America	3.89%
Greater Europe	11.72%
United Kingdom	3.81%
Europe - Developed	6.85%
Europe - Emerging	0.48%
Africa and Middle East	0.60%
Greater Asia	1.29%
Japan	0.40%
Australasia	0.56%
Asia - Developed	0.25%
Asia - Emerging	0.09%

#### Stock Style Exposure

	-	
•	Large Cap Value	0.00%
•	Large Cap Blend	0.00%
	Large Cap Growth	0.00%
•	Mid Cap Value	0.00%
•	Mid Cap Blend	0.00%
	Mid Cap Growth	0.00%
•	Small Cap Value	0.00%
•	Small Cap Blend	0.00%
	Small Cap Growth	0.00%

#### **Bond Credit Quality Exposure**

AAA	28.00%
AA	5.63%
• A	6.46%
BBB	15.57%
• BB	20.95%
• B	14.11%
Below B	8.41%
Not Rated	0.88%

The Strategic Bonds investment strategy seeks to provide income higher than the US aggregate bond market by taking higher credit risk and using strategic allocation across the bond spectrum. Risk is managed using credit and duration diversification and corporate credit risk relative to rates and economic conditions over time. It is recommended that this strategy be combined with our Core Bond strategy to provide a more diversified fixed-income approach.

Benchmark: Bloomberg US Ag			arterly, 0.50%		
Rebalance Frequency: Annual	Expense	Ratio 0.3	35%		
Asset Allocation		% Net	%	Long	% Short
Cash		-32.30%	į	56.18%	88.49%
Stock		2.38%		2.38%	0.00%
Bond		129.8%		65.9%	36.12%
Convertible		0.06%		0.06%	0.00%
Preferred		0.13%		0.13%	0.00%
Other		-0.02%		0.01%	0.03%
Market Capitalization					
• Giar	nt	0.00%	•	Small	0.00%
e Larg	je	0.00%		Micro	0.00%
Med	lium	0.00%			
Bond Sector Exposure					
• Gov	ernment	18.77%		Municipal	0.20%
Cor	porate	45.99%		Cash	14.20%
• Sec	uritized	16.26%	•	Derivative	4.59%
Stock Sector Exposure					
Basic Materials	1				0.00%
Communication Services					29.90%
Consumer Cyclical	1				0.00%
Consumer Defensive					0.00%
Energy	1				2.14%
Financial Services	1				1.72%
Healthcare	1				0.00%
Industrials					0.04%
Real Estate					66.20%
Technology					0.00%
Utilities					0.00%
Bond Maturity Exposure					
Short Term (<1 Year)					8.70%
Intermediate (1-10 Years)					73.00%
Long Term (>10 Years)					18.30%
Risk			3Ү	5Y	10Y
Beta			0.848	0.8061	-
Standard Deviation			7.84%	8.56%	-

Beta	0.848	0.8061	-
Standard Deviation	7.84%	8.56%	-
Historical Sharpe Ratio	-0.354	0.2426	-
Max Drawdown	18.79%	18.79%	-
VaR 5%	0.67%	0.65%	-
Historical Sortino	-0.6161	0.2771	-
Alpha	2.250	3.705	-

## Core Bonds (Updated 8/26/2024)



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Performance		1M	3M	6M	YTD	1	γ*	3Ү*	5Y*	10Y*	AT*
Total Return	3	.26%	5.23%	5.65%	4.07%	10.1	7%	0.44%	1.53%		2.35%
Benchmark	2	2.75%	5.30%	5.54%	3.53%	8.8	0%	-1.89%	0.11%	1.71%	4.37%
									*Figur	es are anr	ualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Model Portfolio				4.66%	-0.38%	10.32%	6.65%	-0.25%	-8.76%	7.09%	4.07%
Benchmark	5.97%	0.55%	2.65%	3.54%	0.01%	8.72%	7.51%	-1.54%	-13.01%	5.53%	3.53%

Fundamentals	
Distribution Yield	3.86%
Dividend Yield	3.86%
Weighted Avg PE	
Weighted Avg P/S	
Weighted Med ROE	
Yield to Maturity	4.67%
Effective Duration	8.721
Average Coupon	5.35%
Avg Credit Qual Scr	5.778
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Long-Term Bond ETF	39.79%
Vanguard Interm-Term Bond ETF	30.19%
Vanguard Short-Term Bond ETF	20.02%
Vanguard Federal Money Market Investor	10.01%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Federal Reserve Bank of New York Repo	2.38%
United States of America (GovernmAY-2034	0.80%
United States of America (GovernmEB-2034	0.74%
United States of America (GovernmOV-2033	0.73%
Fixed Income Clearing Corp Repo	0.69%
United States of America (GovernmUG-2033	0.66%
United States of America (GovernmOV-2032	0.63%
United States of America (GovernmAY-2032	0.60%
United States of America (GovernmUG-2031	0.60%
United States of America (GovernmEB-2033	0.59%

Region Exposure	
Americas	94.98%
North America	93.78%
Latin America	1.20%
Greater Europe	3.49%
United Kingdom	1.67%
Europe - Developed	1.57%
Europe - Emerging	0.13%
Africa and Middle East	0.13%
Greater Asia	1.54%
Japan	0.63%
Australasia	0.21%
Asia - Developed	0.18%
Asia - Emerging	0.52%

#### Stock Style Exposure

	1	
٠	Large Cap Value	0.00%
٠	Large Cap Blend	0.00%
	Large Cap Growth	0.00%
٠	Mid Cap Value	0.00%
٠	Mid Cap Blend	0.00%
٠	Mid Cap Growth	0.00%
٠	Small Cap Value	0.00%
•	Small Cap Blend	0.00%
	Small Cap Growth	0.00%

#### **Bond Credit Quality Exposure**

AAA	57.91%
AA 🔹	3.96%
• A	18.36%
BBB	19.67%
• BB	0.00%
● B	0.00%
Below B	0.00%
Not Rated	0.11%

The Core Bonds investment strategy seeks to provide consistent income at a risk level similar to the Bloomberg U.S. Aggregate Bond Index. The index measures the performance of the total U.S. investment-grade bond market. The strategy will generally invest at least 90% of its assets in fixed-income securities of the types included in the underlying index that the advisor believes will help deliver income at aggregate bond level risk. The primary risk is likely interest rate risks. Risk is managed using duration diversification and managing duration relative to rates over time. It is recommended to use this strategy in combination with our Strategic Bond strategy to provide a more diversified fixed-income approach.

## Benchmark: Bloomberg US Aggregate Advisory Fee Quarterly, 0.50% Rebalance Frequency: Annually Expense Ratio 0.05%

Asset Allocation	% Net	% Long	% Short
Cash	8.94%	8.94%	0.00%
Stock	0.00%	0.00%	0.00%
Bond	91.04%	91.04%	0.00%
Convertible	0.01%	0.01%	0.00%
Preferred	0.00%	0.00%	0.00%
Other	0.00%	0.00%	0.00%

#### Market Capitalization

Giant	0.00%	Small	0.00%
Large	0.00%	Micro	0.00%
Medium	0.00%		

#### **Bond Sector Exposure**

Government	57.22%	Municipal	1.05%
Corporate	34.96%	Cash	6.72%
Securitized	0.05%	Derivative	0.00%

#### Stock Sector Exposure

-	
Basic Materials	0.00%
Communication Services	0.00%
Consumer Cyclical	0.00%
Consumer Defensive	0.00%
Energy	0.00%
Financial Services	0.00%
Healthcare	0.00%
Industrials	0.00%
Real Estate	0.00%
Technology	0.00%
Utilities	0.00%

#### Bond Maturity Exposure

Short Term (<1 Year)			9.70%
Intermediate (1-10 Years)			49.83%
Long Term (>10 Years)			40.48%
Risk	3Ү	5Y	10Y
Beta	0.689	0.7376	-
Standard Deviation	4.88%	4.65%	-
Historical Sharpe Ratio	-0.7533	-0.116	-
Max Drawdown	11.62%	11.62%	-
VaR 5%	0.44%	0.41%	-
Historical Sortino	-1.518	-0.1703	-
Alpha	0.4122	0.9498	



## **Account Allocations**

Total Return X Total Return IX Total Return VIII Total Return VII Total Return VI

Income V Income IV Income III

## Total Return X (Updated 8/27/2024)



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Performance		1M	3M	6M	YTI	)	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2.5	5 <b>6</b> %	4.76%	10.61%	17.83	<b>6 27</b> .	<b>29</b> %	6.24%	14.15%		13.14%
Benchmark	3.4	46%	5.36%	10.66%	15.79	6 26.	.41%	6.56%	12.95%	9.28%	8.38%
*Figures are annualized.											
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD

Model Portfolio				24.30%	-7.60%	32.91%	18.95%	18.44%	-28.51%	41.90%	17.83%
Benchmark	4.71%	-1.84%	8.48%	24.62%	-8.93%	27.30%	16.82%	19.04%	-17.96%	22.81%	15.79%

Fundamentals	
Distribution Yield	1.38%
Dividend Yield	1.38%
Weighted Avg PE	21.94
Weighted Avg P/S	4.314
Weighted Med ROE	32.54%
Yield to Maturity	
Effective Duration	
Average Coupon	5.35%
Avg Credit Qual Scr	
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Total Stock Market ETF	14.75%
Berkshire Hathaway Inc	9.39%
Alphabet Inc	9.13%
Vanguard Federal Money Market Investor	8.68%
Amazon.com Inc	8.23%
Meta Platforms Inc	8.17%
Markel Group Inc	7.68%
PayPal Holdings Inc	7.62%
Diamond Hill Investment Group Inc	5.61%
Apple Inc	4.95%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	9.60%
Alphabet Inc	9.36%
Amazon.com Inc	8.71%
Meta Platforms Inc	8.46%
Markel Group Inc	7.68%
PayPal Holdings Inc	7.63%
Apple Inc	5.84%
Diamond Hill Investment Group Inc	5.61%
Nexstar Media Group Inc	4.57%
Burford Capital Ltd	4.34%

Region Exposure	
Americas	95.59%
North America	95.59%
Latin America	0.00%
Greater Europe	4.40%
United Kingdom	0.01%
Europe - Developed	0.05%
Europe - Emerging	
Africa and Middle East	0.00%
Greater Asia	0.01%
Japan	
Australasia	-
Asia - Developed	0.01%
Asia - Emerging	0.00%

#### Stock Style Exposure

	Large Cap Value	6.48%
	Large Cap Blend	32.50%
	Large Cap Growth	32.17%
	Mid Cap Value	0.96%
	Mid Cap Blend	9.81%
	Mid Cap Growth	0.82%
	Small Cap Value	16.36%
_	Small Cap Blend	0.54%
	Small Cap Growth	0.36%

#### Bond Credit Quality Exposure

 	<,	
٠	AAA	0.00%
٠	AA	0.00%
•	Α	0.00%
٠	BBB	0.00%
٠	BB	0.00%
•	В	0.00%
٠	Below B	0.00%
٠	Not Rated	0.00%

The Total Return X strategy seeks to achieve long-term capital growth using 100% of the Focused Stock strategy. The fund typically invests in a focused portfolio of 8 - 15 common stocks. Generally more than 60% of the holdings, in the Adviser's opinion, have a long-term sustainable competitive advantage and economic moat. The remainder might be purchased for a large discount to fair value or risk reduction purposes. Adviser will from time to time hold more cash like instruments (often 5-20%) or compliment holdings with general passive index exposure as it looks for opportunity. It is an aggressive and non-diversified strategy.

Benchmark: MSCI AC Rebalance Frequency			Advisory Fee Quarterly, 0.50% Expense Ratio 0.01%				
Asset Allocation		% Net	% Long	% Shoi			
Cash		7.36%	7.36%	0.00			
Stock		91.27%	91.27%	0.00			
Bond		1.37%	1.37%	0.00			
Convertible		0.00%	0.00%	0.00			
Preferred		0.00%	0.00%	0.00			
Other		0.00%	0.00%	0.00			
Market Capitaliza	tion						
	Giant	66.18%	Small	1.03			
	Large	13.36%	Micro	6.49			
	Medium	12.93%					
Bond Sector Expo	sure						
	Governme	nt 37.99%	Municipal	0.00			
	Corporate	0.00%	Cash	62.01			
	Securitize	<b>d</b> 0.00%	Derivative	0.00			
Stock Sector Expo	osure						
Basic Materials				0.36			
Communication Serv	/ices			25.27			
Consumer Cyclical				10.67			
Consumer Defensive	e			0.89			
Energy				0.62			
Financial Services				40.03			
Healthcare				6.32			
Industrials				1.49			
Real Estate				0.46			
Technology				13.50			
Utilities				0.39			
Bond Maturity Exp	posure						
Short Term (<1 Year)	)			96.72			
Intermediate (1-10 Y	(ears)			3.28			
Long Term (>10 Yea	rs)			0.00			
Risk			3Y 5Y	10			
Beta		0.	.9791 1.024				
Standard Deviation			7.69% 20.06%				
Historical Sharpe Ra	itio	0.	.1879 0.5335				
Max Drawdown		37	7.28% 37.28%				
VaR 5%		2	2.11% 2.31%				
Historical Sortino		0.	.2799 0.5909				
Alpha			2.652 3.540				

## Total Return IX (Updated 8/27/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://qo.ycharts.com/fund\_contact\_info.

Performance	1M	3M	6M	YTD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2.40%	4.77%	10.30%	16.59%	26.63%	5.58%	13.32%		14.81%
Benchmark	3.02%	4.98%	9.34%	12.84%	21.68%	4.82%	9.93%	7.64%	10.11%
							*Fi	gures are a	innualized.
Total Returns	2014 201	5 2016	2017	2018 2	019 205	20 202	1 2022	> 2023	VTD

I otal Returns	2014	2015	2010	2017	2018	2019	2020	2021	2022	2023	YID	
Model Portfolio						27.91%	16.51%	17.72%	-19.26%	26.57%	16.59%	
Benchmark	6.01%	-1.08%	7.77%	20.04%	-7.87%	22.61%	12.81%	15.41%	-16.23%	18.27%	12.84%	

Fundamentals	
Distribution Yield	1.54%
Dividend Yield	1.54%
Weighted Avg PE	24.62
Weighted Avg P/S	4.428
Weighted Med ROE	30.47%
Yield to Maturity	-
Effective Duration	-
Average Coupon	5.35%
Avg Credit Qual Scr	-
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Total Stock Market ETF	13.16%
Vanguard Small-Cap Value ETF	5.53%
Berkshire Hathaway Inc	4.97%
Amazon.com Inc	4.26%
Alphabet Inc	4.24%
Vanguard Federal Money Market Investor	4.13%
Vanguard Small-Cap Growth ETF	3.75%
Markel Group Inc	3.73%
Meta Platforms Inc	3.44%
PayPal Holdings Inc	3.24%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	5.17%
Amazon.com Inc	4.70%
Alphabet Inc	4.49%
Apple Inc	3.79%
Markel Group Inc	3.73%
Meta Platforms Inc	3.70%
PayPal Holdings Inc	3.25%
Microsoft Corp	3.09%
Diamond Hill Investment Group Inc	2.90%

Region Exposure	
Americas	85.27%
North America	85.00%
Latin America	0.28%
Greater Europe	8.47%
United Kingdom	2.56%
Europe - Developed	3.53%
Europe - Emerging	0.08%
Africa and Middle East	0.37%
Greater Asia	6.26%
Japan	0.87%
Australasia	0.28%
Asia - Developed	3.28%
Asia - Emerging	1.83%

#### Stock Style Exposure

	•	
•	Large Cap Value	18.13%
٠	Large Cap Blend	19.59%
٠	Large Cap Growth	29.40%
٠	Mid Cap Value	2.17%
•	Mid Cap Blend	10.80%
٠	Mid Cap Growth	4.50%
٠	Small Cap Value	9.75%
٠	Small Cap Blend	3.47%
•	Small Cap Growth	2.19%

#### Bond Credit Quality Exposure

2.73%

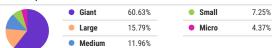
٠	AAA	0.00%
٠	AA	0.00%
•	Α	0.00%
٠	BBB	0.00%
•	BB	0.00%
•	В	0.00%
٠	Below B	0.00%
•	Not Rated	0.00%

The Total Return IX investment strategy seeks to provide diversified long-term capital appreciation. The strategy generally invests 90% to 100% of its assets in a diversified portfolio of equities. The common stocks are diversified across sectors, capitalization, and some international exposures. Generally, the common stock portions are overweighted into established large companies and complemented with 20-30% of equities invested into passive ETF indices to round out diversification.

#### Rebalance Frequency: Annually Expense Ratio 0.02%

Asset Allocation	% Net	% Long	% Short
Cash	3.84%	3.90%	0.06%
Stock	95.50%	95.50%	0.00%
Bond	0.65%	0.65%	0.00%
Convertible	0.00%	0.00%	0.00%
Preferred	0.00%	0.00%	0.00%
Other	0.01%	0.01%	0.00%

#### Market Capitalization



#### Bond Sector Exposure

Government	37.99%	Municipal	0.00%
Corporate	0.00%	Cash	62.01%
Securitized	0.00%	Derivative	0.00%

#### Stock Sector Exposure

Basic Materials		1.40%
Communication Services		11.63%
Consumer Cyclical		14.20%
Consumer Defensive	- <b>F</b>	3.67%
Energy		1.41%
Financial Services		27.91%
Healthcare		10.23%
Industrials	-	7.15%
Real Estate		1.50%
Technology		20.05%
Utilities		0.85%

#### Bond Maturity Exposure

Short Term (<1 Year)			96.72%
Intermediate (1-10 Years)			3.28%
Long Term (>10 Years)			0.00%
Risk	ЗҮ	5Y	10Y
Beta	1.107	1.177	-
Standard Deviation	15.31%	18.50%	-
Historical Sharpe Ratio	0.1503	0.5258	-
Max Drawdown	28.68%	32.20%	
VaR 5%	1.68%	1.78%	-
Historical Sortino	0.2398	0.5882	-
Alpha	1.018	1.706	-

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Elevance Health Inc

## Total Return VIII (Updated 8/27/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://go.ycharts.com/fund\_contact\_info.

Performance		1M	3M	6M	YTD	1	<b>γ</b> *	3Ү*	5Y*	10Y*	AT*
Total Return	2.	.42%	4.81%	9.93%	15.69%	25.4	<b>1</b> 1%	5.16%	12.74%		11.07%
Benchmark	3	.02%	4.98%	9.34%	12.84%	21.6	58%	4.82%	9.93%	7.64%	10.11%
									*Fi	gures are ar	nnualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD

Model Portfolio				18.13%	-7.47%	26.41%	17.89%	17.12%	-18.62%	25.01%	15.69%
Benchmark	6.01%	-1.08%	7.77%	20.04%	-7.87%	22.61%	12.81%	15.41%	-16.23%	18.27%	12.84%

Fundamentals	
Distribution Yield	1.71%
Dividend Yield	1.71%
Weighted Avg PE	24.97
Weighted Avg P/S	4.542
Weighted Med ROE	31.01%
Yield to Maturity	4.67%
Effective Duration	8.777
Average Coupon	5.35%
Avg Credit Qual Scr	5.781
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Total Stock Market ETF	12.43%
Vanguard Small-Cap Value ETF	5.22%
Berkshire Hathaway Inc	4.72%
Vanguard Federal Money Market Investor	4.70%
Amazon.com Inc	4.04%
Alphabet Inc	4.01%
Vanguard Small-Cap Growth ETF	3.54%
Markel Group Inc	3.53%
Vanguard Long-Term Bond ETF	3.29%
Meta Platforms Inc	3.24%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	4.90%
Amazon.com Inc	4.45%
Alphabet Inc	4.24%
Apple Inc	3.58%
Markel Group Inc	3.54%
Meta Platforms Inc	3.49%
PayPal Holdings Inc	3.06%
Microsoft Corp	2.91%
Diamond Hill Investment Group Inc	2.73%
Elevance Health Inc	2.59%

Region Exposure	
Americas	88.00%
North America	87.73%
Latin America	0.27%
Greater Europe	7.38%
United Kingdom	2.37%
Europe - Developed	2.90%
Europe - Emerging	0.06%
Africa and Middle East	0.23%
Greater Asia	4.62%
Japan	0.56%
Australasia	0.18%
Asia - Developed	2.76%
Asia - Emerging	1.12%

#### Stock Style Exposure

٠	Large Cap Value	18.24%
٠	Large Cap Blend	19.57%
	Large Cap Growth	29.64%
•	Mid Cap Value	1.98%
•	Mid Cap Blend	10.80%
•	Mid Cap Growth	4.34%
٠	Small Cap Value	9.87%
٠	Small Cap Blend	3.39%
•	Small Cap Growth	2.17%

#### Bond Credit Quality Exposure

AAA	57.82%
AA	3.97%
• A	18.40%
BBB	19.70%
• BB	0.00%
• B	0.00%
Below B	0.00%
Not Rated	0.11%

The Total Return VIII investment strategy seeks to provide long-term capital appreciation and a small amount of current income. The strategy generally invests 80% to 90% of its assets in a diversified portfolio of common stocks; generally overweighted into established large companies. The remaining 10% to 20% of the fund's assets are invested mainly in fixed-income securities that the advisor believes will generate a moderate level of current income and provide some risk protection. These securities include investment-grade corporate bonds, U.S. Treasury and government agency bonds, and mortgage-backed securities using ETF and Fund structures.

Rebalance Frequency	: Annually	Exnense	Expense Ratio 0.02%					
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		LAPENSE RAID 0.02/0					
Asset Allocation		% Net	% Long	% Sho				
Cash		4.28%	4.32%	0.03				
Stock		87.67%	87.67%	0.00				
Bond		8.04%	8.04%	0.00				
Convertible		0.00%	0.00%	0.00				
Preferred		0.00%	0.00%	0.00				
Other		0.01%	0.01%	0.00				
Market Capitalizat	tion							
	Giant	61.51%	Small	7.08				
	Large	15.55%	Micro	4.45				
	Medium	11.42%						
Dand Caster Free								
Bond Sector Expo	Government	t 50.96%	Municipal	0.72				
	Corporate	23.72%	Cash	24.56				
	Securitized	0.03%	Derivative	0.00				
	• Gecuntized	0.00%	Derivative	0.00				
Stock Sector Expo	osure							
Basic Materials				1.19				
Communication Serv	ices			11.80				
Consumer Cyclical				14.29				
Consumer Defensive				3.6				
Energy				1.30				
Financial Services				28.2				
Healthcare				10.33				
Industrials				6.9				
Real Estate				1.40				
Technology				20.2				
Utilities				0.78				
Bond Maturity Exp	osure							
Short Term (<1 Year)				37.77				
Intermediate (1-10 Y				34.4				

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Risk

Beta

Alpha

Standard Deviation

Max Drawdown VaR 5%

Historical Sortino

**Historical Sharpe Ratio** 

3Y

1.035

14.27%

0.1297

27.40%

1.57%

0.2069

0 6502

5Y

1.106

17.31%

0.5408

30.52%

1.62%

0.6122

1 826

10Y

\_

## Total Return VII (Updated 8/26/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://qo.ycharts.com/fund\_contact\_info.

Performance		1M	3M	6M	Y	TD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return		2.36%	4.69%	9.42%	14.6	5% 2	3.65%	4.63%	11.98%		9.80%
Benchmark		2.94%	5.11%	8.41%	10.6	1% 1	8.46%	3.25%	7.57%	6.25%	8.25%
									*Figi	ures are an	nualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Model Portfolio					-7 74%	26 07%	16 19%	16 14%	-17 65%	23 04%	14 65%

 Model Portfolio
 - - -7.74%
 26.07%
 16.19%
 16.14%
 -17.65%
 23.04%
 14.65%

 Benchmark
 6.43%
 -1.07%
 6.68%
 15.80%
 -5.83%
 18.91%
 11.41%
 11.18%
 -17.65%
 23.04%
 10.61%

Fundamentals	
Distribution Yield	2.15%
Dividend Yield	2.15%
Weighted Avg PE	24.83
Weighted Avg P/S	4.500
Weighted Med ROE	30.89%
Yield to Maturity	6.08%
Effective Duration	5.769
Average Coupon	5.71%
Avg Credit Qual Scr	9.477
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Total Stock Market ETF	11.29%
Vanguard Small-Cap Value ETF	4.79%
Vanguard Federal Money Market Investor	4.36%
Berkshire Hathaway Inc	4.25%
Amazon.com Inc	3.69%
Alphabet Inc	3.67%
Vanguard Long-Term Bond ETF	3.29%
Vanguard Small-Cap Growth ETF	3.24%
Markel Group Inc	3.20%
Meta Platforms Inc	2.92%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	4.42%
Amazon.com Inc	4.06%
Alphabet Inc	3.88%
Apple Inc	3.24%
Markel Group Inc	3.20%
Meta Platforms Inc	3.14%
PayPal Holdings Inc	2.81%
Microsoft Corp	2.64%
Diamond Hill Investment Group Inc	2.55%
Elevance Health Inc	2.36%

Region Exposure	
Americas	87.69%
North America	87.11%
Latin America	0.57%
Greater Europe	7.85%
United Kingdom	2.48%
Europe - Developed	3.30%
Europe - Emerging	0.09%
Africa and Middle East	0.27%
Greater Asia	4.46%
Japan	0.58%
Australasia	0.23%
Asia - Developed	2.55%
Asia - Emerging	1.11%

#### Stock Style Exposure

Large Cap Value	18.33%
Large Cap Blend	19.51%
Large Cap Growth	29.38%
Mid Cap Value	2.01%
Mid Cap Blend	10.78%
Mid Cap Growth	4.36%
Small Cap Value	10.00%
Small Cap Blend	3.43%
Small Cap Growth	2.19%

#### Bond Credit Quality Exposure

AAA	42.82%
AA	4.66%
• A	12.33%
BBB	17.75%
• BB	10.83%
• B	7.07%
Below B	4.00%
Not Rated	0.53%

The Total Return VII investment strategy seeks to provide long-term capital appreciation and a small amount of current income. The strategy generally invests 70% to 80% of its assets in a diversified portfolio of common stocks; generally overweighted into established large companies. The remaining 20% to 30% of the fund's assets are invested mainly in fixed-income securities that the advisor believes will generate a moderate level of current income and provide some risk protection. These securities include investment-grade corporate bonds, U.S. Treasury and government agency bonds, and mortgage-backed securities using ETF and Fund structures.

Allocation / S&P Targe Rebalance Frequency				e Ratio O (	19%			
		induity		Expense Ratio 0.09%				
Asset Allocation		% Net		Long	% Shor			
Cash			1.40%		8.43%	7.03		
Stock			80.18%		0.18%	0.00		
Bond			18.40%		1.32%	2.92		
Convertible			0.01%		0.01%	0.00		
Preferred			0.01%		0.01%	0.00		
Other			0.01%		0.01%	0.00		
Market Capitalizat	ion							
	•	Giant	61.21%	•	Small	7.16		
	•	Large	15.53%	•	Micro	4.54		
	•	Medium	11.57%					
Bond Sector Expos	ure	•						
	•	Government	37.98%	•	Municipal	0.51		
	•	Corporate	33.36%		Cash	19.49		
	•	Securitized	6.87%		Derivative	1.79		
Stock Sector Expo	sur	e						
Basic Materials						1.22		
Communication Servi	ces					11.77		
Consumer Cyclical						14.21		
Consumer Defensive						3.60		
Energy						1.32		
Financial Services						28.29		
Healthcare						10.41		
Industrials		-				6.96		
Real Estate						1.48		
Technology						19.95		
Utilities						0.79		
Bond Maturity Exp	osu	re						
Short Term (<1 Year)						25.19		
Intermediate (1-10 Ye	ars	)				50.33		
Long Term (>10 Years	5)					24.48		
Risk				3Y	5Y	10		
Beta				1.114	1.246			
				13.40%	16.48%			
Standard Deviation				0.0000	0.5204			
Standard Deviation Historical Sharpe Rati	io			0.0962	0.5204			
	io			26.08%	29.34%			
Historical Sharpe Rati	io							

## Total Return VI (Updated 8/27/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://go.ycharts.com/fund\_contact\_info.

Performance		1M	3M	6M	Y	ГD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	:	2.26%	4.80%	9.74%	14.4	<b>8% 2</b> 1	. <b>97</b> %	7.02%	10.68%		9.42%
Benchmark		2.94%	5.11%	8.41%	10.6	1% 18	8.46%	3.25%	7.57%	6.25%	8.25%
									*Figi	ures are an	nualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Model Portfolio				13 86%	-3 37%	22 07%	8 13%	17 88%	-10 73%	16 61%	14 48%

Model Portfolio				13.86%	-3.37%	22.07%	8.13%	17.88%	-10.73%	16.61%	14.48%
Benchmark	6.43%	-1.07%	6.68%	15.80%	-5.83%	18.91%	11.41%	11.18%	-15.65%	15.75%	10.61%

Fundamentals	
Distribution Yield	3.05%
Dividend Yield	3.05%
Weighted Avg PE	24.33
Weighted Avg P/S	4.092
Weighted Med ROE	27.93%
Yield to Maturity	5.85%
Effective Duration	6.378
Average Coupon	5.98%
Avg Credit Qual Scr	8.787
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Dividend Appreciation ETF	8.68%
Vanguard High Dividend Yield ETF	7.45%
JPMorgan Equity Premium Income ETF	6.77%
Vanguard Long-Term Bond ETF	5.82%
Vanguard Interm-Term Bond ETF	4.32%
Berkshire Hathaway Inc	3.78%
Amazon.com Inc	3.24%
Meta Platforms Inc	3.03%
Markel Group Inc	2.99%
Alphabet Inc	2.96%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	3.83%
Amazon.com Inc	3.35%
Meta Platforms Inc	3.13%
Alphabet Inc	3.06%
Markel Group Inc	2.99%
Lockheed Martin Corp	2.61%
Microsoft Corp	2.57%

Region Exposure	
Americas	92.13%
North America	91.59%
Latin America	0.55%
Greater Europe	5.04%
United Kingdom	2.19%
Europe - Developed	2.72%
Europe - Emerging	0.06%
Africa and Middle East	0.07%
Greater Asia	2.83%
Japan	0.13%
Australasia	0.08%
Asia - Developed	2.54%
Asia - Emerging	0.08%

#### Stock Style Exposure

0011 0		
	Large Cap Value	32.74%
	Large Cap Blend	26.26%
	Large Cap Growth	23.42%
	Mid Cap Value	1.91%
	Mid Cap Blend	9.12%
	Mid Cap Growth	0.54%
	Small Cap Value	5.56%
	Small Cap Blend	0.36%
	Small Cap Growth	0.09%

#### Bond Credit Quality Exposure

AAA	45.40%
AA	4.63%
• A	13.40%
BBB	17.94%
• BB	8.83%
• B	5.91%
Below B	3.45%
Not Rated	0.43%

The Total Return VI investment strategy seeks to provide long-term capital appreciation and current income. The strategy generally invests 65% to 75% of its assets in dividendpaying and, to a lesser extent, non-dividend-paying common stocks; generally overweighted into established large companies. The remaining 25% to 35% of the fund's assets are invested mainly in fixed-income securities that the advisor believes will generate a moderate level of current income and provide some fisk protection. These securities include investment-grade corporate bonds, U.S. Treasury and government agency bonds, and mortgage-backed securities using ETF and Fund structures.

Benchmark: I Shares Core Growth Allocation / S&P Target Risk Growth Index	Advisory Fee Quarterly, 0.50%
Rebalance Frequency: Annually	Expense Ratio 0.12%

Asset Allocation	% Net	% Long	% Short
Cash	-1.68%	6.55%	8.23%
Stock	75.50%	75.50%	0.00%
Bond	25.26%	28.63%	3.37%
Convertible	0.91%	0.91%	0.00%
Preferred	0.01%	0.01%	0.00%
Other	-0.00%	0.00%	0.00%

#### Market Capitalization



#### **Bond Sector Exposure**

Government	42.11%	Municipal	0.72%
Corporate	39.52%	Cash	9.50%
Securitized	6.37%	Derivative	1.78%

#### Stock Sector Exposure

Basic Materials	0.86%
Communication Services	10.71%
Consumer Cyclical	9.01%
Consumer Defensive	5.46%
Energy	5.42%
Financial Services	23.77%
Healthcare	15.54%
Industrials	6.92%
Real Estate	0.31%
Technology	20.67%
Utilities	1.33%

#### Bond Maturity Exposure

Short Term (<1 Year)			9.17%
Intermediate (1-10 Years)			58.68%
Long Term (>10 Years)			32.15%
Risk	3Ү	5Y	10Y
Beta	0.9348	1.023	-
Standard Deviation	10.77%	13.33%	
Historical Sharpe Ratio	0.3355	0.5782	
Max Drawdown	18.24%	26.52%	
VaR 5%	1.13%	1.32%	
Historical Sortino	0.5097	0.5812	
Alpha	4.054	2.890	-

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**Cisco Systems Inc** 

Taiwan Semiconductor Manufactu... Co Ltd

Diamond Hill Investment Group Inc

2.44%

2.33%

## Income V (Update 8/26/2024)



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Performance		1M	3M	6M	YTD		1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2	2.33%	4.89%	9.66%	14.17%	21.	63%	6.61%	10.01%		9.42%
Benchmark	2	2.94%	5.11%	8.41%	10.61%	18.	46%	3.25%	7.57%	6.25%	8.25%
									*Figu	ires are ani	nualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD

Model Portfolio		0.00%	10.57%	12.76%	-2.61%	20.82%	8.19%	15.74%	-10.75%	16.51%	14.17%
Benchmark	6.43%	-1.07%	6.68%	15.80%	-5.83%	18.91%	11.41%	11.18%	-15.65%	15.75%	10.61%

Fundamentals	
Distribution Yield	3.34%
Dividend Yield	3.34%
Weighted Avg PE	24.17
Weighted Avg P/S	4.071
Weighted Med ROE	27.94%
Yield to Maturity	6.17%
Effective Duration	5.653
Average Coupon	5.96%
Avg Credit Qual Scr	9.655
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Dividend Appreciation ETF	7.95%
Vanguard High Dividend Yield ETF	7.07%
JPMorgan Equity Premium Income ETF	6.27%
Vanguard Long-Term Bond ETF	5.96%
Vanguard Interm-Term Bond ETF	4.41%
Vanguard High-Yield Corporate Adm	4.33%
PIMCO Income Insti	4.07%
Lord Abbett Short Duration Income I	3.95%
PIMCO Corporate & Income Oppority Fds	3.47%
Berkshire Hathaway Inc	3.39%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	3.44%
Amazon.com Inc	2.87%
Meta Platforms Inc	2.81%
Alphabet Inc	2.78%
Markel Group Inc	2.75%
Lockheed Martin Corp	2.41%
Microsoft Corp	2.33%
Taiwan Semiconductor Manufactu Co Ltd	2.23%

Region Exposure	
Americas	91.75%
North America	90.95%
Latin America	0.80%
Greater Europe	5.54%
United Kingdom	2.29%
Europe - Developed	3.05%
Europe - Emerging	0.09%
Africa and Middle East	0.11%
Greater Asia	2.70%
Japan	0.15%
Australasia	0.12%
Asia - Developed	2.34%
Asia - Emerging	0.09%

#### Stock Style Exposure

Large Cap Value	32.90%
Large Cap Blend	26.19%
Large Cap Growth	23.09%
Mid Cap Value	1.97%
Mid Cap Blend	9.20%
Mid Cap Growth	0.55%
Small Cap Value	5.66%
Small Cap Blend	0.37%
Small Cap Growth	0.09%

#### Bond Credit Quality Exposure

2 2 2 %

2.19%

AAA	41.96%
AA	4.75%
• A	12.01%
BBB	17.55%
• BB	11.39%
• B	7.51%
Below B	4.30%
Not Rated	0.54%

The Income V investment strategy seeks to provide long-term capital appreciation and current income. The fund invests 60% to 70% of its assets in dividend-paying and, to a lesser extent, non-dividend-paying common stocks; generally overweighted into established large companies. The remaining 30% to 40% of the fund's assets are invested mainly in fixed-income securities that the advisor believes will generate a moderate level of current income and provide some risk protection. These securities include investment-grade corporate bonds, U.S. Treasury and government agency bonds, and mortgage-backed securities using ETF and Fund structures.

Allocation / S&P Ta	es Core Growth rget Risk Growth In		ee Quarterly, 0.50%	
Rebalance Frequen	cy: Annually	Expense R	atio 0.17%	
Asset Allocation		% Net	% Long	% Sho
Cash		-3.71%	10.11%	13.82
Stock		68.92%	68.92%	0.00
Bond		33.94%	39.66%	5.72
Convertible		0.84%	0.84%	0.00
Preferred		0.02%	0.02%	0.00
Other		-0.00%	0.00%	0.00
Market Capitaliz	ation			
	Giant	68.10%	Small	0.87
	Large	20.23%	Micro	3.32
	Medium	7.48%		
Bond Sector Exp	001170			
	Governmen	t 37.21%	Municipal	0.61
	Corporate	41.00%	Cash	10.31
	Securitized		Derivative	2.30
	rvices			
Communication Ser	rvices			10.67
Consumer Cyclical				8.77
Consumer Defensiv	re 📕			5.52
Energy				5.46
Financial Services		-		23.96
Healthcare				15.49
Industrials				7.03
Real Estate				0.37
Technology				20.49
Utilities	)			1.37
Bond Maturity Ex	cposure			
Short Term (<1 Yea	ır)			9.22
Intermediate (1-10				61.41
Long Term (>10 Ye	ars)			29.37
Risk			3Y 5Y	10
Beta		0	.9186 0.9773	
Standard Deviation		1(	).50% 12.58%	
Historical Sharpe R	atio	0	.2964 0.5632	
Max Drawdown		17	7.91% 24.86%	
VaR 5%			1.08% 1.21%	
Valt 0%				
Historical Sortino		0	.4535 0.5692	

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**Cisco Systems Inc** 

Diamond Hill Investment Group Inc

## Income IV (Updated 8/27/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://qo.ycharts.com/fund\_contact\_info.

Performance		1M	3M	61	N	YTD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	:	2.25%	4.68%	8.77	% 12	.46%	19.35%	5.50%			8.45%
Benchmark		2.73%	5.09%	7.00	% 7	.32%	13.89%	0.93%	3.94%	3.93%	5.08%
									*Figi	ures are an	nualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Model Portfolio							10.49%	13.93%	-10.58%	14.93%	12.46%
Benchmark	3.98%	-1.01%	5.04%	9.70%	-3.08%	13.90%	9.32%	4.87%	-14.16%	10.85%	7.32%

Fundamentals	
Distribution Yield	3.63%
Dividend Yield	3.63%
Weighted Avg PE	24.31
Weighted Avg P/S	4.086
Weighted Med ROE	27.94%
Yield to Maturity	6.15%
Effective Duration	5.685
Average Coupon	5.95%
Avg Credit Qual Scr	9.608
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Long-Term Bond ETF	8.04%
Vanguard Dividend Appreciation ETF	6.74%
Vanguard Interm-Term Bond ETF	5.97%
Vanguard High Dividend Yield ETF	5.80%
Vanguard High-Yield Corporate Adm	5.71%
PIMCO Income Insti	5.37%
JPMorgan Equity Premium Income ETF	5.27%
Lord Abbett Short Duration Income I	5.22%
PIMCO Corporate & Income Oppority Fds	4.55%
Vanguard Short-Term Bond ETF	3.94%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Barderblar Hathamar Inc	0.000

Berkshire Hathaway Inc	2.96%
Amazon.com Inc	2.58%
Meta Platforms Inc	2.44%
Alphabet Inc	2.38%
Markel Group Inc	2.32%
Lockheed Martin Corp	2.03%
Microsoft Corp	2.00%
Taiwan Semiconductor Manufactu Co Ltd	1.89%
Cisco Systems Inc	1.88%
Diamond Hill Investment Group Inc	1.82%

Region Exposure	
Americas	91.70%
North America	90.65%
Latin America	1.05%
Greater Europe	5.80%
United Kingdom	2.36%
Europe - Developed	3.17%
Europe - Emerging	0.12%
Africa and Middle East	0.15%
Greater Asia	2.50%
Japan	0.20%
Australasia	0.16%
Asia - Developed	2.01%
Asia - Emerging	0.12%

#### Stock Style Exposure

	•	
٠	Large Cap Value	32.79%
٠	Large Cap Blend	26.24%
•	Large Cap Growth	23.38%
•	Mid Cap Value	1.91%
٠	Mid Cap Blend	9.11%
•	Mid Cap Growth	0.54%
٠	Small Cap Value	5.57%
•	Small Cap Blend	0.36%
•	Small Cap Growth	0.09%

#### Bond Credit Quality Exposure

AAA	42.17%
AA	4.73%
• A	12.08%
e BBB	17.58%
• BB	11.25%
• B	7.42%
Below B	4.23%
Not Rated	0.54%

The Income IV investment strategy seeks to provide a conservative balance of current income with long-term appreciation. The strategy generally invests 45% to 55% of its assets in dividend-paying and, to a lesser extent, non-dividend-paying common stocks; generally overweighted into established large companies. The other 45% to 55% of the fund's assets are invested mainly in fixed-income securities that the advisor believes will generate a moderate level of current income and provide some risk protection. These securities include investment-grade corporate bonds, U.S. Treasury and government agency bonds, and mortgage-backed securities using ETF and Fund structures.

## Benchmark: I Shares Core Conservative Advisory Fee Quarterly, 0.50% Allocation / S&P Target Risk Conservative Penalance Frequency: Annually Expense Patie 0.21% Expense Patie 0.21%

	ncy: Annually	Expense Re	itio 0.21%	
Asset Allocatio	n	% Net	% Long	% Short
Cash		-4.88%	13.33%	18.20%
Stock		58.95%	58.95%	0.00%
Bond		45.20%	52.74%	7.54%
Convertible		0.71%	0.71%	0.00%
Preferred		0.02%	0.02%	0.00%
Other		-0.00%	0.00%	0.01%
	<ul><li>Giant</li><li>Large</li></ul>	68.63% 19.92%	<ul><li>Small</li><li>Micro</li></ul>	0.85% 3.23%
	• • • •			
	Medium	7.37%		
Bond Sector Ex		7.37%		
Bond Sector Ex		7.37%	<ul> <li>Municipal</li> </ul>	0.61%
Bond Sector Ex	posure		<ul><li>Municipal</li><li>Cash</li></ul>	0.61%

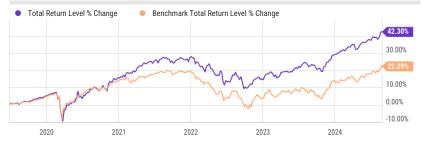
#### Stock Sector Exposure

Basic Materials		0.85%
Communication Services		10.77%
Consumer Cyclical		8.98%
Consumer Defensive		5.46%
Energy	- <b>-</b>	5.44%
Financial Services		23.72%
Healthcare		15.50%
Industrials		6.91%
Real Estate		0.44%
Technology		20.60%
Utilities		1.33%

#### Bond Maturity Exposure

		9.24%
		61.29%
		29.48%
ЗҮ	5Y	10Y
1.077		-
9.62%		-
0.2044		-
17.00%		-
1.00%		-
0.3117		-
5.176		-
	1.077 9.62% 0.2044 17.00% 1.00% 0.3117	1.077            9.62%            0.2044            17.00%            1.00%            0.3117

## Income III (8/27/2024)



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data and can be accessed at https://qo.ycharts.com/fund\_contact\_info.

Performance		1M	3M	6M	Y	TD	1Y*	3Ү*	5Y*	10Y*	AT*
Total Return	2.	37%	4.64%	7.83%	10.1	9%	16.49%	3.97%	7.19%		7.06%
Benchmark	2.	73%	5.09%	7.00%	7.3	2%	13.89%	0.93%	3.94%	3.93%	5.08%
									*Fig	ures are an	nualized.
Total Returns	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD

 Model Portfolio
 - - - 10.67%
 9.78%
 -10.19%
 12.80%
 10.19%

 Benchmark
 3.98%
 -1.01%
 5.04%
 9.70%
 -3.08%
 13.90%
 9.32%
 4.87%
 -14.16%
 10.85%
 7.32%

Fundamentals	
Distribution Yield	3.90%
Dividend Yield	3.90%
Weighted Avg PE	24.27
Weighted Avg P/S	4.101
Weighted Med ROE	27.88%
Yield to Maturity	5.80%
Effective Duration	6.441
Average Coupon	5.92%
Avg Credit Qual Scr	8.684
Top 10 Holdings	
HOLDING	WEIGHT
Vanguard Long-Term Bond ETF	14.36%
Vanguard Interm-Term Bond ETF	10.66%
Vanguard Short-Term Bond ETF	7.03%
Vanguard High-Yield Corporate Adm	6.06%
PIMCO Income Insti	5.59%
Lord Abbett Short Duration Income I	5.43%
PIMCO Corporate & Income Oppority Fds	4.92%
Vanguard Dividend Appreciation ETF	4.72%
Vanguard High Dividend Yield ETF	4.38%
JPMorgan Equity Premium Income ETF	3.83%
Top 10 Underlying Holdings	
HOLDING	WEIGHT
Berkshire Hathaway Inc	2.17%
Amazon.com Inc	1.80%
Meta Platforms Inc	1.75%
Alphahat Ina	1 70%

Meta Platforms Inc	1./5%
Alphabet Inc	1.70%
Markel Group Inc	1.60%
Microsoft Corp	1.43%
Taiwan Semiconductor Manufactu Co Ltd	1.41%
Lockheed Martin Corp	1.40%
Cisco Systems Inc	1.35%
Diamond Hill Investment Group Inc	1.26%

Region Exposure	
Americas	92.05%
North America	90.77%
Latin America	1.28%
Greater Europe	5.67%
United Kingdom	2.29%
Europe - Developed	3.06%
Europe - Emerging	0.15%
Africa and Middle East	0.18%
Greater Asia	2.27%
Japan	0.31%
Australasia	0.20%
Asia - Developed	1.56%
Asia - Emerging	0.21%

#### Stock Style Exposure

•	Large Cap Value	32.65%
٠	Large Cap Blend	26.43%
٠	Large Cap Growth	23.48%
٠	Mid Cap Value	1.97%
٠	Mid Cap Blend	9.00%
•	Mid Cap Growth	0.55%
٠	Small Cap Value	5.48%
٠	Small Cap Blend	0.36%
•	Small Cap Growth	0.09%

#### Bond Credit Quality Exposure

AAA	45.89%
AA	4.56%
• A	13.59%
BBB	18.05%
• BB	8.56%
• B	5.67%
Below B	3.24%
Not Rated	0.43%

The Income III investment strategy seeks to provide a conservative balance of current income with some conservative long term appreciation. The fund invests 30% to 50% of its assets in dividend-paying and, to a lesser extent, non-dividend-paying common stocks; generally overweighted into established large companies. The majority 50% to 70% of the fund's assets are invested mainly in fixed-income securities that the advisor believes will generate a moderate level of current income and provide some risk protection. These securities include investment-grade corporate bonds, U.S. Treasury and government agency bonds, and mortgage-backed securities using ETF and Fund structures.

Benchmark: I Shares Core Conservative Advisory Fee Quarterly, 0.50% Allocation / S&P Target Risk Conservative

Rebalance Frequency: Annually	Expense Ratio 0.22%		
Asset Allocation	% Net	% Long	% Short
Cash	-3.88%	15.31%	19.20%
Stock	42.42%	42.42%	0.00%
Bond	60.92%	68.84%	7.93%
Convertible	0.53%	0.53%	0.00%
Preferred	0.03%	0.03%	0.00%
Other	-0.00%	0.00%	0.01%

#### Market Capitalization

<ul> <li>Giant</li> </ul>	68.61%	Small	0.87%
Large	19.93%	Micro	3.13%
Medium	7.47%		

#### **Bond Sector Exposure**

Government	42.48%	Municipal	0.73%
Corporate	39.48%	Cash	9.34%
Securitized	6.28%	Derivative	1.70%

#### Stock Sector Exposure

Basic Materials       Communication Services       Consumer Cyclical       Consumer Defensive       Energy       Financial Services       Healthcare       Industrials       Real Estate       Technology       Utilities	
Consumer Cyclical       Consumer Defensive       Energy       Financial Services       Healthcare       Industrials       Real Estate       Technology	0.86%
Consumer Defensive       Energy       Financial Services       Healthcare       Industrials       Real Estate       Technology	10.80%
Energy Financial Services Financ	8.86%
Financial Services Financial Services Healthcare Industrials Real Estate Technology	5.45%
Healthcare Industrials Industr	5.48%
Industrials  Real Estate Technology	23.71%
Real Estate	15.40%
Technology	6.83%
57	0.54%
Utilities	20.70%
	1.37%

#### Bond Maturity Exposure

<b>3Y</b> 0.9276	<b>5</b> Y	9.25% 58.33% 32.41% <b>10Y</b>
+ -		32.41%
+ -		
+ -		10Y
0.9276	1 002	
	1.002	-
8.03%	8.89%	-
0.0364		
15.09%	15.55%	-
0.80%	0.82%	-
0.0567		-
3.056		-
	15.09% 0.80% 0.0567	15.09%         15.55%           0.80%         0.82%           0.0567         -

## **Managed Income Process**

Whether you need to tap cash flow now or in 30 years, you need a cashflow plan that aims to produce necessary income at the time you need it to support your desired outcomes.

# **Financial Health Financial Health Cash Flow** Cash-flow **Economic Moat** growth. factors.

### Investment Selection Process

### Financially healthy investments tend to be less volatile and able to whether the storm during bear markets. We emphasize Debt/Equity, Interest Coverage, Current ratio's and liquidity ability of the investment to begin our process.

Evergreen views investment as buying a future stream of cashflow at or below present value (Intrinsic Fair Value). Investments with higher free-cashflow yields generally produce higher long term returns. High free-cash flow supports the ability for investments to maintain their dividend payments and/or accelerate

### **Economic Moat**

Companies that hold a competitive advantage in the market place. Moats are created when companies have pricing power, brand power, advanced distribution channels, high barriers of entry, disruptive technology and other

### **Investment Alignment**

<b>Bucket 1</b> 0-1 yr Cashflow	- Other Cash like	Our first Bucket can be viewed as the emergency fund, rainy day fund, etc. This is the investors safety bucket to cover immediate needs, or supplement income during a market downturn. The goal of bucket 1 is to stabilize principal to meet income needs not covered by other income sources.	
Bucket 2	- Lower Risk - Fixed Assets - Treasuries	Second Buckets objective is to provide some cash-flow to overall income, but most importantly to provide a buffer if there ever occurs a severe market decline. If income is needed during a market pullback beyond the	
1-5 yr Cashflow	- Core Bonds	cash-flow produced by the portfolio, we would take funds from Bucket 2 to avoid selling off higher income producing assets in buckets 3 & 4. Doing so would set a permanent income reduction in the future.	
	- Medium Risk	Our Third Bucket is where most of the current income is produced for	
Bucket 3 5-10 yr Cashflow	<ul> <li>High Yield Bonds</li> <li>Reit's/ Utilities</li> <li>Strategic Bonds</li> </ul>	•	
	- innation/ special	expected from this bucket with reduced risk from the market.	
Bucket 4	-	The focus for our fourth bucket is providing dividend income and/or total return necessary to grow the income producing abilities in alignment	

10+ yr Cashflow

- International

with your cash flow needs. This bucket experiences stock market risk and reward. Bucket four provides growth necessary to meet long term total return.

	Evergreen Allocation Construction *Adjustments 03/2023	Low Risk High Risk Low High Reward
	income II	
Core Bonds		1 2 3 4 5
Strategic Bonds	<b>20%</b> 50% <b>80%</b>	
Strategic Bolius	20/8 50/8	
	Income III	1 2 3 4 5
Core Bonds	<b>30% 37% 50%</b>	
Strategic Bonds	<b>20% 23% 40%</b>	
U.S. Dividend Stocks	20% 40%	
	Income IV	1 2 3 4 5
Core Bonds	10% 22% 30%	1 2 9 7 9
Strategic Bonds	20% 23% 40%	
U.S. Dividend Stocks	40% 55% 60%	
	Income V	1 2 3 4 5
Core Bonds	<b>5% 17%</b> 20%	
Strategic Bonds	15% 18% 35%	
U.S. Dividend Stocks	55% <mark>65%</mark> 75%	
	Total Return VI	1 2 3 4 5
Core Bonds		1 2 3 4 5
Strategic Bonds	5%         15%         20%           10%         25%	
U.S. Dividend Stocks	<b>10% 23%</b> 60% <b>75%</b> 80%	
International Stocks	0% 15%	
	Total Return VII	1 2 3 4 5
Core Bonds	0% 10% 15%	
Strategic Bonds	5% <b>10%</b> 15%	
U.S. Stocks	65% <mark>75%</mark>	85%
International Stocks	<b>5% 20%</b>	
	Total Return VIII	1 2 3 4 5
Cara Darada		1 2 5
Core Bonds Stratogic Bonds	0% <b>10%</b> 15%	
Strategic Bonds U.S. Stocks	<b>0%</b> 5% 65%	85%
U.S. Stocks International Stocks	<b>5% 20%</b>	<b>00/0</b>
	Total Return IX	1 2 3 4 5
Core Bonds	0% 5%	
Strategic Bonds	<b>0%</b> 5%	
U.S. Stocks	70%	90%
International Stocks	10% 25%	
	Total Return X	1 2 3 4 5
Focused Stocks		100%